

## **Thunder River Theatre Company | Director of Development**

### **Position Summary**

Thunder River Theatre Company is seeking a dynamic and highly capable individual to join our small, creative team and oversee and champion the theatre's fundraising efforts. Founded in 1995, TRTC is honored to have a consistent giving history from loyal patrons and donors, providing a solid base from which to build. With recently expanded programming and offerings, TRTC looks to increase its annual support, cultivate and increase major supporters, and explore a future capital campaign; in addition to researching and securing additional grant opportunities and expanding our current corporate sponsorship base.

If you are passionate about the arts and local, live theatre, are excited about asking others to join with their support, are driven, strategic and goal-oriented, and looking to be part of the vibrant non-profit community in Carbondale please read on for specific duties and an application link. TRTC is an equal opportunity employer and offers medical benefits and paid vacation for this full-time position. We look forward to hearing from you!

### **Qualifications & Skills**

- Bachelor's degree or higher
- Prior experience in development, marketing or PR preferred
- A self-identified people person with a passion for the arts and theatre
- High-energy, analytical self-starter and a quick study
- Exceptional organizational, relationship-building, and communication (written and verbal) skills
- Comfortable working independently and with a team (Executive Artistic Director, other TRTC staff and Board)
- Excited to work closely with EAD and Managing Director overseeing all aspects of development from identifying prospects, managing current donor base, researching and facilitating asks, assisting with budgeting and goal setting, and creating and supporting strong donor cultivation and stewardship practices
- Flexibility to adjust schedule and attend evening and weekend theatre and donor events as needed

### **To Apply**

Please email a cover letter and resume to [corey@thunderrivertheatre.com](mailto:corey@thunderrivertheatre.com). TRTC offers paid vacation, medical and dental coverage, and the salary is competitive and commensurate with experience and qualifications. TRTC is an equal opportunity employer. No calls please.